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nonverbal communication is everything other than spoken words this can include your body language facial expressions vocal inflections and more there are nine types of nonverbal communication and understanding them helps you encode and decode nonverbal signals more effectively the 7 38 55 rule indicates that only 7 of all communication is done through verbal communication whereas the nonverbal component of our daily communication such as the tonality of our voice and nonverbal communication the communication of information through channels other than the written or spoken word involves a vast array of behavior nonverbal cues include visual cues such as facial expressions typically involving expressions of emotions eye gaze and eye movements head movements gestures and body movement posture and gait nonverbal communication is any form of communication that doesn't use the spoken word it's commonly associated with body language although nonverbal communication also includes the way in which verbal communication is used such as tone of voice rhythm of speaking or pitch without a single word being spoken without even realizing it people use nonverbal communication to size people up according to the 55 38 7 formula nearly 40 of a person's attitude is conveyed vocally through tone and inflection so try to ensure that your tone matches whatever message you're trying to convey 10 tips for improving your nonverbal

communication pay attention to nonverbal signals all of these signals can convey important information that is not put into words look for incongruent behaviors you should pay careful attention if someone's words do not match their nonverbal focus on tone nonverbal communication can play five roles repetition it repeats and often strengthens the message you're making verbally contradiction it can contradict the message you're trying to convey thus indicating to your listener that you may not substitution it can substitute for a verbal speaking of psychology nonverbal communication speaks volumes with david matsumoto phd episode 34 if you think reading people is not a science think again understanding expressions that only appear on someone's face for tenths of a second can mean a lot to those who know what to look for nonverbal communication affects verbal communication in that it can complement reinforce substitute or contradict verbal messages nonverbal communication influences others as it is a key component of deception and can be used to assert dominance or to engage in compliance gaining nonverbal communication is a powerful ally of verbal communication posture gesture tone and vocal pitch can convey a great deal consciously or unconsciously and yet it requires skill nonverbal communication is easily overlooked or misunderstood nonverbal communication is defined as how people communicate with each other

without talking or writing for example when we wink at someone offer a strong handshake or back away we are 9 types of nonverbal communication facial expressions facial expressions are responsible for a huge proportion of nonverbal communication 3 consider how gestures deliberate movements and signals are an important way to communicate meaning without words 4 common gestures paralinguistics nonverbal communication history studies on nonverbal communication became widespread in the 1960s with extensive research categorizing characteristics of nonverbal communication nonverbal communication is the production and perception of any type of cultural and evolutionary factors nonverbal communication is the process of sending or receiving a message without using words either written or spoken while a psychiatrist and author officially coined the term in the 1950s this form of communication has been around for centuries 9 types of nonverbal communication skills 1 kinesics kinesics is the study of how we move our body specifically the head hands body and arms jones 2013 2 haptics haptics is the study of touch or coming into physical contact with another person hybels weaver 2015 3 proxemics the types of nonverbal communication 1 body language body language is the way someone positions their body depending on the situation the environment and 2 movement the way you move your arms and legs such

as walking quickly or slowly standing sitting or fidgeting can 3 posture the way nonverbal communication comprises approximately 38 vocal tone of voice 55 facial expression and bodily mannerisms and 7 verbal what we say 1 but placing the impact of nonverbal communication at 93 has been deemed a little high so a safer level is thought to be around 80 even so placing the impact of nonverbal communication at 80 nonverbal communication also called manual language is the process of sending and receiving messages without using words either spoken or written similar to the way that italicizing emphasizes written language nonverbal behavior may emphasize parts of a verbal message

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